



## COMMERCIAL FUNDRAISER ACTIVITY REPORT

Listed by Overall Percentage of Funds Retained by Charity Clients

*Prepared by the Office of the Secretary of State • Charitable Solicitations Program*

November 2003

Commercial Fundraisers who have not yet provided a financial report or do not currently conduct fundraising activities in Washington State do not appear on this list. Commercial Fundraisers with an unregistered status are listed separately.

**LeJend Consulting, LLC Registration Number: 390**

**Percent To Charity: 100**

**City/State:** Kirkland, WA

**Phone Number:** (425) 803-0415

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2002	\$2,500	\$2,500

**Charities Client(s) For The Year Reported:**

Athletes for a Better World, Inc.

**Coinstar, Inc. Registration Number: 47**

**Percent To Charity: 92**

**City/State:** Bellevue, WA

**Phone Number:** (425) 943-8149

<u>Year-End:</u>	<u>Total Contributions:</u>	<u>Net to Charity Client(s):</u>
Dec 31, 2002	\$180,739	\$167,183

**Charities Client(s) For The Year Reported:**

AIDS Housing of Washington  
American Red Cross  
Bcause  
BECU Foundation  
Children's Hospital Foundation & Children's Hospital Guild Association  
Food Industry Crusade Against Hunger  
Hooterville Pets Safehaus  
Humane Society for Seattle/King County, The  
Leukemia & Lymphoma Society, Inc., The  
  
Mary Bridge Children's Foundation  
National Alliance for the Mentally Ill of Whatcom County  
Northwest Yeshiva High School  
Progressive Animal Welfare Society, Inc.  
Union Gospel Mission Association of Seattle, Inc.

American Lung Association of Washington  
American Red Cross Serving King & Kitsap Counties  
Bear Creek School  
Childhaven  
City Ministries, The  
  
Fred Hutchinson Cancer Research Center Foundation  
Hopelink  
Leukemia & Lymphoma Society WA/AK Chapter  
Make-A-Wish Foundation of Alaska, Montana, Northern Idaho & Washington  
Muscular Dystrophy Association, Inc.  
Northwest Harvest EMM  
Pride Foundation  
Treehouse  
United States Fund for UNICEF

**D. Neary Consulting, Inc. Registration Number: 395****Percent To Charity: 86****City/State:** Clarks Summit, PA**Phone Number:** (570) 586-6003**Year-End:**

Dec 31, 2002

**Total Contributions:**

\$142,000

**Net to Charity Client(s):**

\$121,839

**Charities Client(s) For The Year Reported:**

Vitae Caring Foundation

**Lewis Advertising Company, Inc. Registration Number: 204****Percent To Charity: 86****Also Known As:**

Lewis Direct

**City/State:** Baltimore, MD**Phone Number:** (410) 539-5100**Year-End:**

Dec 31, 2002

**Total Contributions:**

\$6,721,055

**Net to Charity Client(s):**

\$5,761,205

**Charities Client(s) For The Year Reported:**

American Printing House for the Blind, Inc.

Hadley School for the Blind, The

Friends of the Earth, Inc.

United States Soccer Federation Foundation, Inc.

**Haines & Company, Inc., dba Americalist Registration Number: 378****Percent To Charity: 80****Also Known As:**

Americalist

Ameridial

**City/State:** North Canton, OH**Phone Number:** (330) 494-9111**Year-End:**

Dec 31, 2002

**Total Contributions:**

\$36,702,000

**Net to Charity Client(s):**

\$29,529,655

**Charities Client(s) For The Year Reported:**

Leukemia &amp; Lymphoma Society, Inc., The

Sustainable Harvest International

March of Dimes Birth Defects Foundation

**Harris Direct Registration Number: 135****Percent To Charity: 77****Also Known As:**

Harris and Harris Marketing

Harris O'Malley Marketing, Inc.

**City/State:** Woodland Hills, CA  
**Phone Number:** (818) 222-3470

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$6,645,570	<b><u>Net to Charity Client(s):</u></b> \$5,145,570
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**Charities Client(s) For The Year Reported:**

Amnesty International of the USA, Inc.  
Gay & Lesbian Alliance Against Defamation, Inc.  
KCTS Television  
National Audubon Society, Inc.  
Planetary Society, The  
Wilderness Society, The

Farm Sanctuary, Inc.  
Greenpeace, Inc.  
Medecins Sans Frontieres USA, Inc.  
People for the Ethical Treatment of Animals, Inc.  
United States Fund for UNICEF  
World Emergency Relief

**IDC, Ltd. Registration Number: 36**

**Percent To Charity: 77**

**Also Known As:**

DMC Universal, Inc.  
IDC Universal, Inc.  
IDC, LTD

**City/State:** Henderson, NV  
**Phone Number:** (702) 450-1000

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$692,379	<b><u>Net to Charity Client(s):</u></b> \$535,347
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**Charities Client(s) For The Year Reported:**

Intiman Theater Company  
Planned Parenthood of Western Washington

Mary Bridge Children's Foundation  
Seattle Public Library Foundation

**Legacy Telemarketing Corporation Registration Number: 52**

**Percent To Charity: 77**

**Also Known As:**

LTC  
Washington Marketing Group, Inc.  
WMG

**City/State:** Everett, WA  
**Phone Number:** (425) 347-7274

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$291,460	<b><u>Net to Charity Client(s):</u></b> \$224,940
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**Charities Client(s) For The Year Reported:**

American Red Cross Serving King & Kitsap Counties

**Advantage Fund-Raising Consulting, Inc. Registration Number: 310**

**Percent To Charity: 76**

**Also Known As:**

AFRC, Inc.

**City/State:** Fairfield, NJ  
**Phone Number:** (973) 575-9196

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$1,356,786	<b><u>Net to Charity Client(s):</u></b> \$1,027,831
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**Charities Client(s) For The Year Reported:**

AFP Foundation for Philanthropy  
PKD Foundation

Associate Alumnae of Douglass College, The

**NFB Associates, Inc. Registration Number: 21**

**Percent To Charity: 75**

**City/State:** Spokane, WA  
**Phone Number:** (509) 483-2910

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$398,685	<b><u>Net to Charity Client(s):</u></b> \$299,013
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**Charities Client(s) For The Year Reported:**

National Federation of the Blind of Washington

**Advanced Business Teleservices, Inc. Registration Number: 237**

**Percent To Charity: 71**

**Also Known As:**

ABT  
Advanced Business Technologies, Inc.

**City/State:** Talent, OR  
**Phone Number:** (541) 535-7878

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$102,986	<b><u>Net to Charity Client(s):</u></b> \$72,999
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**Charities Client(s) For The Year Reported:**

March of Dimes Birth Defects Foundation

**Treasure State Development Corporation Registration Number: 308**

**Percent To Charity: 67**

**Also Known As:**

TS Development

**City/State:** Montana City, MT  
**Phone Number:** (406) 449-0414

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$38,124	<b><u>Net to Charity Client(s):</u></b> \$25,543
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**Charities Client(s) For The Year Reported:**

National Right to Life Committee, Inc.

**Jeremy Squire & Associates, Ltd. Registration Number: 50****Percent To Charity: 66****Also Known As:**

Madison List, a Division of Squire & Heartfield Direct  
Squire and Heartfield Direct, Inc.

**City/State:** Oakton, VA**Phone Number:** (703) 319-0330**Year-End:**

Dec 31, 2002

**Total Contributions:**

\$15,255,838

**Net to Charity Client(s):**

\$10,119,018

**Charities Client(s) For The Year Reported:**

Council for Government Reform, Inc.  
TREA Senior Citizens League

National Association for Uniformed Services

**Eaton Vance Distributors, Inc. Registration Number: 333****Percent To Charity: 65****City/State:** Boston, MA**Phone Number:** (800) 225-6265**Year-End:**

Dec 31, 2002

**Total Contributions:**

\$37,531,538

**Net to Charity Client(s):**

\$24,337,331

**Charities Client(s) For The Year Reported:**

US Charitable Gift Trust, The

**TLC, The Lukens Company Registration Number: 181****Percent To Charity: 64****Also Known As:**

Lukens Company, The  
TLC

**City/State:** Arlington, VA**Phone Number:** (703) 845-8484**Year-End:**

Dec 31, 2002

**Total Contributions:**

\$348,224

**Net to Charity Client(s):**

\$221,877

**Charities Client(s) For The Year Reported:**

Alliance for Marriage Foundation  
Heritage Foundation, The  
Raoul Wallenberg Committee of the United States, The

American Values  
High Frontier

**DCM, Inc. Registration Number: 428****Percent To Charity: 62**

**City/State:** Brooklyn, NY  
**Phone Number:** (718) 488-5577

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$153,120	<b><u>Net to Charity Client(s):</u></b> \$94,592
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**Charities Client(s) For The Year Reported:**

Pacific Northwest Ballet Association

<b>Direct Resources Group, Inc. Registration Number: 412</b>	<b>Percent To Charity: 62</b>
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**Also Known As:**

DRG

**City/State:** Seattle, WA  
**Phone Number:** (206) 749-0001

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$824,709	<b><u>Net to Charity Client(s):</u></b> \$512,822
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**Charities Client(s) For The Year Reported:**

Fred Hutchinson Cancer Research Center Foundation  
Planned Parenthood of Western Washington

Humane Society for Seattle/King County, The  
Young Womens's Christian Association of Seattle-King County &  
Snohomish Co.

<b>Eidolon Communications Registration Number: 348</b>	<b>Percent To Charity: 62</b>
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**City/State:** New York, NY  
**Phone Number:** (212) 587-3980

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$2,900,000	<b><u>Net to Charity Client(s):</u></b> \$1,800,000
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**Charities Client(s) For The Year Reported:**

Human Rights Campaign, Inc.

<b>Lester, Inc. Registration Number: 68</b>	<b>Percent To Charity: 62</b>
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**Also Known As:**

Lester Telemarketing, Inc.

**City/State:** Branford, CT  
**Phone Number:** (203) 488-5265

<b><u>Year-End:</u></b> Sep 30, 2002	<b><u>Total Contributions:</u></b> \$566,435	<b><u>Net to Charity Client(s):</u></b> \$349,579
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**Charities Client(s) For The Year Reported:**

Consumers Union of United States, Inc.

**Car Program, LLC Registration Number: 195****Percent To Charity: 61****City/State:** Rancho Cordova, CA**Phone Number:** (916) 631-1313**Year-End:**

Dec 31, 2002

**Total Contributions:**

\$363,595

**Net to Charity Client(s):**

\$223,280

**Charities Client(s) For The Year Reported:**Alliance for Lung Cancer Advocacy, Support, and Education  
Jewish Family ServiceGATEWAYS for Youth and Families  
Operation Lookout National Center for Missing Youth**MJM & Associates, Inc. Registration Number: 40****Percent To Charity: 58****City/State:** Seattle, WA**Phone Number:** (206) 545-8800**Year-End:**

Dec 31, 2002

**Total Contributions:**

\$1,267,262

**Net to Charity Client(s):**

\$731,968

**Charities Client(s) For The Year Reported:**Alliance for Education  
Bellevue Art Museum  
Emerald City Arts  
Girl Scouts - Totem Council  
King County Sexual Assault Resource Center  
Music Works Northwest  
Northwest Folklife  
Pacific Science Center Foundation  
Pride Foundation  
Seattle Emergency Housing Service  
Washington Environmental CouncilAradia Women's Health Center  
Boys & Girls Clubs of King County  
Fred Hutchinson Cancer Research Center Foundation  
Hopelink  
Market Foundation, The  
New Beginnings for Battered Women and Their Children  
Northwest Women's Law Center  
Planned Parenthood of Western Washington  
Seattle Art Museum  
Seattle Public Library Foundation  
Woodland Park Zoological Society**Phone Bank Systems, Inc. Registration Number: 315****Percent To Charity: 56****City/State:** East Lansing, MI**Phone Number:** (517) 332-1500**Year-End:**

Dec 31, 2002

**Total Contributions:**

\$8,215

**Net to Charity Client(s):**

\$4,604

**Charities Client(s) For The Year Reported:**

Bates Technical College - KBTC

**Aria Communications Corporation Registration Number: 92****Percent To Charity: 50**

**City/State:** St. Cloud, MN  
**Phone Number:** (320) 259-5206

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$74,771	<b><u>Net to Charity Client(s):</u></b> \$37,247
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**Charities Client(s) For The Year Reported:**

Bates Technical College - KBTC  
Oregon Public Broadcasting

National Council of the Churches of Christ in USA, Inc.

**MKTG TeleServices, Inc. Registration Number: 185**

**Percent To Charity: 50**

**Also Known As:**

MSGI Direct, Inc.  
SD & A  
Stephen Dunn & Associates, Inc.

**City/State:** El Segundo, CA  
**Phone Number:** (310) 760-0770

<b><u>Year-End:</u></b> Jun 30, 2002	<b><u>Total Contributions:</u></b> \$1,884,578	<b><u>Net to Charity Client(s):</u></b> \$939,752
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**Charities Client(s) For The Year Reported:**

Field Museum, The  
National Wildlife Federation  
Sierra Club  
World Wildlife Fund, Inc.

KCTS Television  
Portland Art Museum  
United Service Organizations, Inc.

**DirectLine Technologies, Inc. Registration Number: 229**

**Percent To Charity: 49**

**City/State:** Modesto, CA  
**Phone Number:** (209) 491-2020

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$213,547	<b><u>Net to Charity Client(s):</u></b> \$104,148
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**Charities Client(s) For The Year Reported:**

Virginia Mason Health System

**Outreach Center, The Registration Number: 278**

**Percent To Charity: 49**

**Also Known As:**

Direct Advantage Marketing

**City/State:** Pittsburgh, PA  
**Phone Number:** (412) 521-2500

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$2,748,663	<b><u>Net to Charity Client(s):</u></b> \$1,358,678
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**Charities Client(s) For The Year Reported:**



American Association of University Women, Inc.  
Common Cause  
League of Women Voters of the United States  
National Parks Conservation Association  
Servicemembers Legal Defense Network, Inc.  
Southern Poverty Law Center, Inc.

Charles Darwin Foundation, Inc.  
Interfaith Alliance, Inc., The  
National Abortion and Reproductive Rights Action League, Inc.  
Parents, Families and Friends of Lesbians and Gays, Inc.  
Sierra Club

**Wilde/LWRA, Inc. dba L.W. Robbins Associates Registration Number: 413**

**Percent To Charity: 47**

**Also Known As:**

LW Robbins Associates

**City/State:** Holliston, MA

**Phone Number:** (800) 229-5972

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$12,212,186	<b><u>Net to Charity Client(s):</u></b> \$5,685,166
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**Charities Client(s) For The Year Reported:**

American Cancer Society, Inc.  
Animal Rescue Foundation  
Fund for Animals, Inc., The  
Primarily Primates  
United Animal Nations

American Liver Foundation  
Friends of Animals  
Performing Animal Welfare Society  
Tony La Russa's Animal Rescue Foundation

**Creative Direct Response Registration Number: 445**

**Percent To Charity: 45**

**Also Known As:**

CDR

**City/State:** Crofton, MD

**Phone Number:** (301) 858-1500

<b><u>Year-End:</u></b> Jul 31, 2002	<b><u>Total Contributions:</u></b> \$42,092,267	<b><u>Net to Charity Client(s):</u></b> \$18,816,026
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**Charities Client(s) For The Year Reported:**

American Parkinson Disease Association  
Concerns of Police Survivors, Inc.  
Epilepsy Foundation of America  
International Eye Foundation  
Support Our Aging Religious, Inc.

Children's Wish Foundation International  
Doris Day Animal League  
Help Hospitalized Veterans  
Mothers Against Drunk Driving  
Vietnam Veterans Memorial Fund, Inc.

**Factor Direct, LTD Registration Number: 24**

**Percent To Charity: 45**

**City/State:** Los Angeles, CA

**Phone Number:** (310) 788-9000

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$13,212,346	<b><u>Net to Charity Client(s):</u></b> \$5,985,530
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**Charities Client(s) For The Year Reported:**

Alzheimers Disease & Related Disorders Association, Inc.

American Foundation for AIDS Research

American Humane Association  
 Anti-Defamation League of B'nai B'rith  
 Citizens Against Government Waste  
 Common Cause  
 Greenpeace, Inc.  
 Interfaith Alliance, Inc., The  
 International Rescue Committee  
 Metropolitan Museum of Art, The  
 National Abortion and Reproductive Rights Action League, Inc.  
 National Trust for Historic Preservation in the United States  
 Natural Resources Defense Council, Inc.  
 Planned Parenthood Federation of America, Inc.  
 United States Fund for UNICEF

American Society for the Prevention of Cruelty to Animals, The  
 Church World Service, Inc.  
 Colonial Williamsburg Foundation, Inc., The  
 Foundation for Jewish Campus Life, The  
 Heritage Foundation, The  
 International Fund for Animal Welfare, Inc.  
 Justice Project, Inc., The  
 Multiple Sclerosis Association of America, Inc.  
 National Parks Conservation Association  
 National Wildlife Federation  
 Planned Parenthood Action Fund, Inc.  
 Simon Wiesenthal Center, Inc.  
 Wilderness Society, The

**Share Group, Inc. Registration Number: 250**

**Percent To Charity: 45**

**City/State:** Somerville, MA  
**Phone Number:** (617) 629-4500

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$20,036,979	<b><u>Net to Charity Client(s):</u></b> \$9,091,785
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**Charities Client(s) For The Year Reported:**

Action on Smoking and Health  
 AFS-USA, Inc.  
 American Civil Liberties Union, Inc.  
 American Friends Service Committee  
 B'nai B'rith  
 Bread for the World, Inc.  
 Children International  
 Defenders of Wildlife  
 Environmental Defense, Inc.  
 Foundation for National Progress  
 Gay & Lesbian Alliance Against Defamation, Inc.  
 Greenpeace, Inc.  
 Humane Society of the United States, The  
 Interfaith Alliance, Inc., The  
 Lambda Legal Defense and Education Fund, Inc.  
 LifeLong Aids Alliance  
 National Association for the Advancement of Colored People, Inc. (NAACP)  
 National Breast Cancer Coalition  
 National Gay and Lesbian Task Force Foundation  
 National Organization for Women, Inc.  
 National Parks Conservation Association  
 National Womens Health Network  
 Oxfam America, Inc.  
 Planned Parenthood Action Fund, Inc.  
 Population Connection  
 Rainforest Action Network  
 Southern Poverty Law Center, Inc.  
 Unitarian Universalist Association  
 Vietnam Veterans of America Foundation

Adirondack Council, Inc., The  
 American Association of University Women, Inc.  
 American Foundation for AIDS Research  
 American Society for the Prevention of Cruelty to Animals, The  
 Brady Campaign to Prevent Gun Violence  
 Center for Victims of Torture, The  
 Co-op America Foundation, Inc.  
 Earthjustice  
 Foundation for Jewish Campus Life, The  
 Friends of the Earth, Inc.  
 GLSEN, Inc.  
 Human Rights Campaign, Inc.  
 INFACT  
 International Rescue Committee  
 League of Women Voters of the United States  
 National Abortion and Reproductive Rights Action League, Inc.  
 National Audubon Society, Inc.  
 National Council of La Raza  
 National Museum of Women in the Arts, The  
 National Park Trust, Inc.  
 National Wildlife Federation  
 Native American Rights Fund  
 People for the American Way  
 Planned Parenthood Federation of America, Inc.  
 Rails to Trails Conservancy  
 Religious Coalition for Reproductive Choice  
 Union of Concerned Scientists, Inc.  
 United States Fund for UNICEF  
 Wilderness Society, The

**InfoCision Management Corporation Registration Number: 66**

**Percent To Charity: 43**

**Also Known As:**

IMC

**City/State:** Akron, OH**Phone Number:** (330) 668-1400

<b><u>Year-End:</u></b> Mar 15, 2003	<b><u>Total Contributions:</u></b> \$23,948,781	<b><u>Net to Charity Client(s):</u></b> \$10,338,247
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**Charities Client(s) For The Year Reported:**

Alliance Defense Fund, Inc.  
 American Bible Society, The  
 American Center for Law and Justice, The  
 American Heart Association, Inc., The  
 American Red Cross  
 Bible League, The  
 Catholic Relief Services - United States Catholic Conference  
 Christian Advocates Serving Evangelism, Inc.  
 Christian Coalition of America, Inc., The  
 Concerned Women for America  
 Coral Ridge Ministries Media, Inc.  
 Ducks Unlimited, Inc.  
 Epilepsy Foundation of America  
 International Fellowship of Christians and Jews  
 Leukemia & Lymphoma Society, Inc., The  
 National Osteoporosis Foundation  
 P & R Schenck Associates in Evangelism, Inc.  
 Promise Keepers  
 Traditional Values Coalition  
 US English, Inc.  
 World Wildlife Fund, Inc.

America's Second Harvest  
 American Cancer Society, Inc.  
 American Diabetes Association  
 American Institute for Cancer Research  
 Arthritis Foundation, Inc.  
 Catholic Medical Mission Board, Inc.  
 Chosen People Ministries  
 Christian Appalachian Project, Inc.  
 Christian Research Institute, Inc.  
 Cooperative for Assistance & Relief Everywhere, Inc.  
 Dayspring International  
 Easter Seals, Inc.  
 International Christian Embassy Jerusalem-USA, Inc.  
 John F. Kennedy Center for Performing Arts  
 National Multiple Sclerosis Society - New York  
 National Wildlife Federation  
 Prison Fellowship Ministries  
 Tony La Russa's Animal Rescue Foundation  
 United States Olympic Committee  
 USA Shooting, Inc.

**Public Interest Communications, Inc. Registration Number: 248****Percent To Charity: 42****Also Known As:**

PIC

**City/State:** Falls Church, VA**Phone Number:** (703) 847-8300

<b><u>Year-End:</u></b> Sep 30, 2002	<b><u>Total Contributions:</u></b> \$4,842,792	<b><u>Net to Charity Client(s):</u></b> \$2,047,157
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**Charities Client(s) For The Year Reported:**

American Civil Liberties Union, Inc.  
 Amnesty International of the USA, Inc.  
 Brady Center to Prevent Gun Violence  
 Common Cause  
 Defenders of Wildlife  
 Earthjustice  
 International Campaign for Tibet  
 National Audubon Society, Inc.  
 National Wildlife Federation  
 Public Citizen, Inc.  
 Save the Children Federation, Inc.  
 United States Fund for UNICEF  
 Vietnam Veterans Memorial Fund, Inc.

American Health Assistance Foundation  
 Brady Campaign to Prevent Gun Violence  
 Christopher Reeve Paralysis Foundation, The  
 Deafness Research Foundation  
 Doris Day Animal League  
 Epilepsy Foundation of America  
 Mothers Against Drunk Driving  
 National Parks Conservation Association  
 Public Citizen Foundation, Inc.  
 Rails to Trails Conservancy  
 Southern Poverty Law Center, Inc.  
 United States Ski Team Foundation

**Public Media Center Registration Number: 419****Percent To Charity: 42****City/State:** San Francisco, CA**Phone Number:** (415) 434-1403**Year-End:**

Dec 31, 2002

**Total Contributions:**

\$55,433

**Net to Charity Client(s):**

\$23,441

**Charities Client(s) For The Year Reported:**

Earth Island Institute

**A Growing Concern, Ltd. Registration Number: 323****Percent To Charity: 41****Also Known As:**

Community Services

Emergency Services

**City/State:** Auburn, WA**Phone Number:** (253) 333-8822**Year-End:**

Dec 31, 2002

**Total Contributions:**

\$772,630

**Net to Charity Client(s):**

\$315,798

**Charities Client(s) For The Year Reported:**

Bacon Bowl Charities

Childrens Safety Bureau

United States Crime Education Task Force

Bremerton Police Officers Relief &amp; Benefit Association

Tournament of Allstars

Washington Wing Civil Air Patrol

**Heritage Company, The Registration Number: 85****Percent To Charity: 41****Also Known As:**

American Veterans Publications

Community Service Publishers

Guardian Publishers

Heritage Corporation

Heritage Publishing Company

Heritage Telemarketing

Medallion Productions

Medallion Publications

United Deaf Services

Youth Services

**City/State:** Sherwood, AR**Phone Number:** (501) 835-5000**Year-End:**

May 31, 2003

**Total Contributions:**

\$1,175,406

**Net to Charity Client(s):**

\$476,288

**Charities Client(s) For The Year Reported:**

America's Athletes with Disabilities, Inc.

American Association of the Deaf-Blind

Cancer Recovery Foundation of America  
 Cooperative for Assistance & Relief Everywhere, Inc.  
 Mothers Against Drunk Driving  
 National Childrens Cancer Society, Inc., The  
 Vanished Children's Alliance

Children's Wish Foundation International  
 Enlisted Association of the National Guard of the United States  
 Multiple Sclerosis Association of America, Inc.  
 Special Olympics Washington  
 William Wharton Post No. 379 Veterans of Foreign Wars, Inc.

**National Community Development Services, Inc. Registration Number: 188**

**Percent To Charity: 41**

**Also Known As:**

NCDS

**City/State:** Atlanta, GA

**Phone Number:** (404) 231-0730

<b><u>Year-End:</u></b> Mar 31, 2003	<b><u>Total Contributions:</u></b> \$1,862,854	<b><u>Net to Charity Client(s):</u></b> \$760,000
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**Charities Client(s) For The Year Reported:**

Academy of Children's Theatre

Mt. Baker Council Boy Scouts of America

Environmental Science & Technology Foundation

**Telefund, Inc. (Massachusetts) Registration Number: 168**

**Percent To Charity: 41**

**City/State:** Boston, MA

**Phone Number:** (617) 482-6882

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$5,746,597	<b><u>Net to Charity Client(s):</u></b> \$2,361,482
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**Charities Client(s) For The Year Reported:**

American Society for the Prevention of Cruelty to Animals, The  
 AOPA Air Safety Foundation  
 Common Cause  
 Earth Day 2000  
 Environmental Defense, Inc.  
 Fund for Public Interest Research, Inc.  
 Human Rights Campaign, Inc.  
 KCTS Television  
 National Gay and Lesbian Task Force Foundation  
 Nature Conservancy, The  
 Ocean Conservancy, Inc., The  
 People for the American Way  
 Sierra Club

Amnesty International of the USA, Inc.  
 Catholic Charities USA  
 Defenders of Wildlife  
 Earthjustice  
 Foundation for National Progress  
 Greenpeace, Inc.  
 International Rescue Committee  
 National Environmental Policy and Law Center  
 National Parks Conservation Association  
 NOW Legal Defense and Education Fund  
 Oxfam America, Inc.  
 Save the Children Federation, Inc.

**John Fahnestock and Associates Registration Number: 152**

**Percent To Charity: 40**

**City/State:** Lynnwood, WA

**Phone Number:** (425) 640-0205

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$124,995	<b><u>Net to Charity Client(s):</u></b> \$49,998
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**Charities Client(s) For The Year Reported:**

**MSA, Inc. Registration Number: 31****Percent To Charity: 39****City/State:** Fife, WA**Phone Number:** (253) 896-4015**Year-End:**  
Dec 31, 2002**Total Contributions:**  
\$208,096**Net to Charity Client(s):**  
\$81,311**Charities Client(s) For The Year Reported:**

King County Search and Rescue Association

Pierce County Search and Rescue Council

**Univision Marketing Group, Inc. Registration Number: 311****Percent To Charity: 37****City/State:** Toronto, Ontario,**Phone Number:** (416) 335-9800**Year-End:**  
Sep 30, 2002**Total Contributions:**  
\$26,153**Net to Charity Client(s):**  
\$9,772**Charities Client(s) For The Year Reported:**

Alliance Defense Fund, Inc.

American Lebanese Syrian Associated Charities, Inc.

Dakota Indian Foundation

Promise Keepers

World Relief Corporation of National Association of Evangelicals

American Heart Association, Inc., The

Concerned Women for America

International Christian Media

Union Gospel Mission Association of Seattle, Inc.

World Vision, Inc.

**Futuremarket Telecenter, Inc. Registration Number: 326****Percent To Charity: 36****Also Known As:**

FTI

**City/State:** Irving, TX**Phone Number:** (972) 550-3090**Year-End:**  
Jun 30, 2003**Total Contributions:**  
\$11,271,899**Net to Charity Client(s):**  
\$4,003,464**Charities Client(s) For The Year Reported:**

American Diabetes Association

American Lung Association of Washington

**Tele-Data Services, Inc. Registration Number: 252****Percent To Charity: 36****Also Known As:**

TDSI

**City/State:** Tulsa, OK  
**Phone Number:** (918) 832-0644

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$455,606	<b><u>Net to Charity Client(s):</u></b> \$162,844
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**Charities Client(s) For The Year Reported:**

Christian Blind Mission International, Inc.  
Judicial Watch, Inc.

International Christian Media  
Messianic Jewish Alliance of America

<b>Community Events Co. Registration Number: 198</b>	<b>Percent To Charity: 35</b>
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**Also Known As:**

Community Events

**City/State:** Spokane, WA  
**Phone Number:** (509) 327-7402

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$911,104	<b><u>Net to Charity Client(s):</u></b> \$316,851
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**Charities Client(s) For The Year Reported:**

Afifi Shrine Temple  
Auburn Police Officers Association  
Brian Orchard Memorial Scholarship Fund  
East Wenatchee Veterans of Foreign Wars Post 3617  
Inland Empire Bloodhounds  
Nile Temple A.A.O.N.M.S.  
Spokane North Lions Club  
Washington Wing Civil Air Patrol

American Legion Lewis Clark Post 13  
Bremerton Police Officers Relief & Benefit Association  
Cowlitz County Deputy Sheriffs Benefit Association  
Hoquiam Police Officers Association  
Kennewick Police Officers Benefit Association  
Richland Police Benefit Association  
Tri-Cities Crime Stoppers

<b>Hudson Bay Company of Illinois, Inc. Registration Number: 366</b>	<b>Percent To Charity: 35</b>
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**Also Known As:**

HBC  
Hudson Bay  
Hudson Bay Company

**City/State:** Anoka, MN  
**Phone Number:** (763) 595-8447

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$27,909	<b><u>Net to Charity Client(s):</u></b> \$9,775
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**Charities Client(s) For The Year Reported:**

20/20 Vision National Project  
Citizen Action Network  
Organic Consumers Fund

9 To 5 Working Women Education Fund  
Organic Consumers Association  
Safe Tables Our Priority (STOP)

<b>Tele-Response Center, Inc. Registration Number: 64</b>	<b>Percent To Charity: 34</b>
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**Also Known As:**

Tele-Response Services, Inc.

TeleResponse Center, Inc.

TRC

TRS

**City/State:** Philadelphia, PA**Phone Number:** (215) 333-5900

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$2,899,301	<b><u>Net to Charity Client(s):</u></b> \$981,396
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**Charities Client(s) For The Year Reported:**

Miracle Flights for Kids

Operation Lookout National Center for Missing Youth

Wishing Well Foundation USA, Inc.

Multiple Sclerosis Association of America, Inc.

SADD, Inc.

**Aspen Marketing Registration Number: 435****Percent To Charity: 33****City/State:** West Chicago, IL**Phone Number:** (630) 293-9600

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$12,490	<b><u>Net to Charity Client(s):</u></b> \$4,122
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**Charities Client(s) For The Year Reported:**

American Cancer Society, Inc.

**MDS Communications Corporation Registration Number: 77****Percent To Charity: 33****City/State:** Mesa, AZ**Phone Number:** (480) 752-8140

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$7,049,440	<b><u>Net to Charity Client(s):</u></b> \$2,347,190
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**Charities Client(s) For The Year Reported:**

American Leprosy Missions, Inc.

Christian Herald Association, Inc.

Christian Research Institute, Inc.

Cooperative for Assistance &amp; Relief Everywhere, Inc.

Food for the Hungry, Inc.

Human Life of Washington

International Lutheran Laymen's League

LIFE Outreach International Association of Churches, Inc.

Mercy Corps International

National Right to Life Committee, Inc.

Traditional Values Coalition

World Impact, Inc.

Catholic Medical Mission Board, Inc.

Christian Network, Inc., The

Concerned Women for America

Crisis Pregnancy Center of Snohomish County

Holt International Childrens Services, Inc.

International Aid, Inc.

Life Issues Institute, Inc.

MAP International, Inc.

Mission Aviation Fellowship

Pioneer Clubs

Union Gospel Mission Association of Seattle, Inc.

**Brent-Wyatt West Registration Number: 86****Percent To Charity: 30**



**Also Known As:**

Brent-Wyatt West Printing, Inc.

**City/State:** Phoenix, AZ**Phone Number:** (602) 233-0172

<b><u>Year-End:</u></b> Dec 31, 2002
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<b><u>Total Contributions:</u></b> \$233,455
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<b><u>Net to Charity Client(s):</u></b> \$70,036
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**Charities Client(s) For The Year Reported:**

Washington State Patrol Troopers Association

**Telesystems Marketing, Inc. Registration Number: 14****Percent To Charity: 30****City/State:** Houston, TX**Phone Number:** (713) 784-3439

<b><u>Year-End:</u></b> Dec 31, 1999
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<b><u>Total Contributions:</u></b> \$30,870
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<b><u>Net to Charity Client(s):</u></b> \$9,256
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**Charities Client(s) For The Year Reported:**

Children's Hospital Foundation DBA Children's Hospital Oakland Foundation  
 Childrens Hospital & Research Center Foundation, Inc.  
 National Childrens Cancer Society, Inc., The

**Direct Response Consulting Services Registration Number: 96****Percent To Charity: 29****City/State:** McLean, VA**Phone Number:** (703) 749-3100

<b><u>Year-End:</u></b> Dec 31, 2002
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<b><u>Total Contributions:</u></b> \$44,400,649
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<b><u>Net to Charity Client(s):</u></b> \$12,825,674
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**Charities Client(s) For The Year Reported:**

American Institute for Cancer Research  
 Children's Disaster Relief, Inc.  
 National Cancer Coalition, Inc., The  
 Pacific West Cancer Fund, Inc.  
 Roger Wyburn-Mason & Jack M. Blount Foundation for the  
 Eradication of Rheum

Cancer Fund of America, Inc.  
 Heart Support of America, Inc.  
 National Veterans Service Fund, Inc.  
 Project Cure, Inc.  
 Walker Cancer Research Institute, Inc., The

**Telefund, Inc. (Oregon) Registration Number: 75****Percent To Charity: 29****City/State:** Salem, OR**Phone Number:** (503) 399-8526

<b><u>Year-End:</u></b> Dec 31, 2002
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<b><u>Total Contributions:</u></b> \$126,107
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<b><u>Net to Charity Client(s):</u></b> \$36,424
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**Charities Client(s) For The Year Reported:**

Find the Children

**City/State:** Cambridge, MA  
**Phone Number:** (617) 494-6100

**Year-End:**  
Dec 31, 2002

**Total Contributions:**  
\$462,263

**Net to Charity Client(s):**  
\$130,000

**Charities Client(s) For The Year Reported:**

American Council of the Blind

**Also Known As:**

GSI

**City/State:** El Segundo, CA  
**Phone Number:** (310) 615-2300

**Year-End:**  
Dec 31, 2002

**Total Contributions:**  
\$410,876

**Net to Charity Client(s):**  
\$110,877

**Charities Client(s) For The Year Reported:**

National Abortion and Reproductive Rights Action League, Inc.      National Coalition for Homeless Veterans  
National Coalition for the Homeless

**City/State:** Santa Cruz, CA  
**Phone Number:** (831) 427-0500

**Year-End:**  
Dec 31, 2002

**Total Contributions:**  
\$137,119

**Net to Charity Client(s):**  
\$35,000

**Charities Client(s) For The Year Reported:**

Pierce County Sheriff's Mounted Posse

**City/State:** McLean, VA  
**Phone Number:** (703) 749-3100

**Year-End:**  
Dec 31, 2002

**Total Contributions:**  
\$1,077,598

**Net to Charity Client(s):**  
\$274,365

**Charities Client(s) For The Year Reported:**

Cancer Fund of America, Inc.      Heart Support of America, Inc.  
National Veterans Service Fund, Inc.      Pacific West Cancer Fund, Inc.  
Project Cure, Inc.      Roger Wyburn-Mason & Jack M. Blount Foundation for the  
Eradication of Rheum

**Impact of Pierce County Registration Number: 431****Percent To Charity: 25****City/State:** University Place, WA**Phone Number:** (253) 566-6854**Year-End:**

Dec 31, 2002

**Total Contributions:**

\$55,000

**Net to Charity Client(s):**

\$13,750

**Charities Client(s) For The Year Reported:**

Tacoma Pierce County Crime Stoppers

**Jadent, Inc. Registration Number: 17****Percent To Charity: 24****City/State:** Salem, OR**Phone Number:** (503) 393-9500**Year-End:**

Dec 31, 2002

**Total Contributions:**

\$636,520

**Net to Charity Client(s):**

\$153,589

**Charities Client(s) For The Year Reported:**

Cancer Federation, Inc.

Find the Children

Multiple Sclerosis Foundation, Inc.

Childhood Leukemia Foundation, Inc.

Kids Wish Network, Inc.

**Gold Coast Productions Registration Number: 27****Percent To Charity: 23****Also Known As:**

Sheila N. Winn dba Gold Coast Productions

**City/State:** Medford, OR**Phone Number:** (541) 770-6252**Year-End:**

Dec 31, 2002

**Total Contributions:**

\$200,946

**Net to Charity Client(s):**

\$47,147

**Charities Client(s) For The Year Reported:**

Cowlitz County Deputy Sheriffs Benefit Association

Kelso Police Association

Olympia Police Guild, The

Thurston County Deputy Sheriffs Association

Cowlitz County Search and Rescue

Longview Police Benefit Association

Thurston County Area Crime Stoppers

**Reese Teleservices, Inc. Registration Number: 442****Percent To Charity: 23****City/State:** Pittsburgh, PA**Phone Number:** (412) 355-0800**Year-End:**

Sep 12, 2003

**Total Contributions:**

\$64,888

**Net to Charity Client(s):**

\$15,007

**Charities Client(s) For The Year Reported:**

**Community Services of Washington, Inc. Registration Number: 12**

**Percent To Charity: 22**

**City/State:** Irving, TX  
**Phone Number:** (972) 929-4440

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$439,989	<b><u>Net to Charity Client(s):</u></b> \$95,812
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**Charities Client(s) For The Year Reported:**

American Association of State Troopers, Inc.

Washington Council of Police and Sheriffs

**Gatti Productions, Inc. Registration Number: 72**

**Percent To Charity: 22**

**Also Known As:**

Circus Gatti

**City/State:** Orange, CA  
**Phone Number:** (714) 685-9992

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$420,900	<b><u>Net to Charity Client(s):</u></b> \$93,400
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**Charities Client(s) For The Year Reported:**

Afifi Shrine Temple  
Auburn Police Officers Association  
Chelan County Deputy Sheriffs Association  
Kennewick Police Officers Benefit Association  
Moses Lake Police Benefit Association, Inc.  
Puget Sound FOP Lodge #15

Auburn Noon Lions Club International  
Bellingham Police Association  
Hoquiam Police Officers Association  
Kitsap County Deputy Sheriff's Guild  
Nile Temple A.A.O.N.M.S.  
Tri-City Lodge No. 7 Fraternal Order of Police

**Double Eagle Enterprise, Inc. Registration Number: 83**

**Percent To Charity: 21**

**City/State:** Federal Way, WA  
**Phone Number:** (360) 693-2542

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$157,813	<b><u>Net to Charity Client(s):</u></b> \$33,025
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**Charities Client(s) For The Year Reported:**

Youth Outreach, Inc.

**Ticket Office, The Registration Number: 365**

**Percent To Charity: 21**

**City/State:** Bremerton, WA  
**Phone Number:** (360) 782-9000

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$176,000	<b><u>Net to Charity Client(s):</u></b> \$36,800
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**Charities Client(s) For The Year Reported:**

Bellingham Police Association

Kitsap County Deputy Sheriff's Guild

**Charitable Aid, Inc. Registration Number: 247****Percent To Charity: 19****Also Known As:**

CAI

**City/State:** Bellingham, WA**Phone Number:** (360) 715-3331**Year-End:**

Dec 31, 2002

**Total Contributions:**

\$137,389

**Net to Charity Client(s):**

\$25,553

**Charities Client(s) For The Year Reported:**

Pasco Professional Firefighters Local 1433, IAFF

Thurston County Search and Rescue Council

Skagit Search &amp; Rescue Council

Whatcom County Search &amp; Rescue 4 X 4 Unit

**Community Safety, LLC Registration Number: 35****Percent To Charity: 19****City/State:** Minneapolis, MN**Phone Number:** (763) 559-4000**Year-End:**

Dec 31, 2002

**Total Contributions:**

\$1,579,426

**Net to Charity Client(s):**

\$292,979

**Charities Client(s) For The Year Reported:**

Washington State Fire Fighters Association, Inc.

Washington State Law Enforcement Association, Inc.

**Preferred Community Services Registration Number: 376****Percent To Charity: 19****City/State:** Indianapolis, IN**Phone Number:** (317) 610-2593**Year-End:**

Dec 31, 2002

**Total Contributions:**

\$53,874

**Net to Charity Client(s):**

\$10,178

**Charities Client(s) For The Year Reported:**

Cancer Fund of America, Inc.

Muscular Dystrophy Family Foundation

Defeat Diabetes Foundation, Inc.

Survivors And Victims Empowered

**Richard Norman Company, The Registration Number: 232****Percent To Charity: 19****City/State:** Reston, VA**Phone Number:** (703) 707-8800**Year-End:**

Dec 31, 2002

**Total Contributions:**

\$10,345,194

**Net to Charity Client(s):**

\$1,955,743

**Charities Client(s) For The Year Reported:**

American Conservative Union, Inc.  
Freedom Alliance, The  
Selous Foundation  
United Seniors Association, Inc.

Conservative Caucus, Inc., The  
Media Research Center  
Task Unit 77.4.3 Taffy III, Inc.  
Young Americans for Freedom

**Support Services, Inc. Registration Number: 82**

**Percent To Charity: 19**

**City/State:** Burien, WA  
**Phone Number:** (206) 545-0101

**Year-End:**  
Dec 31, 2002

**Total Contributions:**  
\$684,440

**Net to Charity Client(s):**  
\$131,413

**Charities Client(s) For The Year Reported:**

Public Safety Employees Local 519  
Seattle Seafair Pirates Fund

Seattle Fire Fighters Union Local 27  
VietNow National Headquarters

**Sponsor Reps, Inc. Registration Number: 260**

**Percent To Charity: 18**

**Also Known As:**  
SRI

**City/State:** Lakewood, WA  
**Phone Number:** (253) 581-4665

**Year-End:**  
Dec 31, 2002

**Total Contributions:**  
\$4,636,445

**Net to Charity Client(s):**  
\$852,018

**Charities Client(s) For The Year Reported:**

Caring for Our Children Foundation  
Washington State Council of Fire Fighters

Operation Lookout National Center for Missing Youth

**Xentel, Inc. Registration Number: 264**

**Percent To Charity: 18**

**City/State:** Ft. Lauderdale, FL  
**Phone Number:** (954) 522-5200

**Year-End:**  
Dec 31, 2002

**Total Contributions:**  
\$11,126,512

**Net to Charity Client(s):**  
\$1,971,417

**Charities Client(s) For The Year Reported:**

American Ex-Prisoners of War Service Foundation  
Fraternal Order of Police/Washington State Lodge  
National Wheelchair Basketball Association  
Veterans Fund, Inc., The

Committee for Missing Children, Inc., The  
National Association of Police Athletic Leagues, Inc.  
United States Cerebral Palsy Athletic Association

**Contract Communications, Inc., dba Charity Resources Registration Number: 350**

**Percent To Charity: 17**

**Also Known As:**  
CCI  
Charity Resources America

**City/State:** Virginia Beach, VA  
**Phone Number:** (757) 486-4900

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$6,660	<b><u>Net to Charity Client(s):</u></b> \$1,132
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**Charities Client(s) For The Year Reported:**

America's Athletes with Disabilities, Inc.  
For Kids Sake, Inc.

Cancer Recovery Foundation of America

**Midwest Publishing - AZ, Inc. Registration Number: 81**

**Percent To Charity: 16**

**Also Known As:**

MPI

**City/State:** Phoenix, AZ  
**Phone Number:** (602) 943-1244

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$565,764	<b><u>Net to Charity Client(s):</u></b> \$87,845
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**Charities Client(s) For The Year Reported:**

FireFighters Charitable Foundation  
Washington State Narcotics Investigators Association

Operation Lookout National Center for Missing Youth

**Vehicle Donation Processing Center, Inc. Registration Number: 270**

**Percent To Charity: 15**

**Also Known As:**

VDC  
Vehicle Donation Center

**City/State:** Monrovia, CA  
**Phone Number:** (800) 553-3018

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$3,440,823	<b><u>Net to Charity Client(s):</u></b> \$533,156
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**Charities Client(s) For The Year Reported:**

Cancer Fund of America, Inc.  
Childhelp, Inc.  
Family Counseling Service of Snohomish County  
Northwest Chapter Paralyzed Veterans of America  
Washington Academy of Performing Arts

Cancer Recovery Foundation of America  
Children's Wish Foundation International  
Miracle Flights for Kids  
Polly Klaas Foundation  
Washington Council of the Blind

**A T S NW, Inc. Registration Number: 28**

**Percent To Charity: 14**

**Also Known As:**

A Local Concern  
ATS NW, Inc.  
Turner Marketing

**City/State:** Lynnwood, WA  
**Phone Number:** (425) 778-0166

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$713,781	<b><u>Net to Charity Client(s):</u></b> \$100,841
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**Charities Client(s) For The Year Reported:**

Beni Hassan Shrine Temple No. 64 (AEAONMS)

Operation Lookout National Center for Missing Youth

<b>Courtesy Call, Inc. Registration Number: 19</b>	<b>Percent To Charity: 14</b>
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**City/State:** Las Vegas, NV  
**Phone Number:** (702) 388-2999

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$2,636,778	<b><u>Net to Charity Client(s):</u></b> \$374,741
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**Charities Client(s) For The Year Reported:**

Amvets National Service Foundation  
Vietnam Veterans of Washington State  
Washington State Jaycees, Inc.

Veterans of Foreign Wars, Department of Washington  
Washington State Fire Fighters Association, Inc.  
Washington State Law Enforcement Association, Inc.

<b>Sanderson Group, Inc. Registration Number: 45</b>	<b>Percent To Charity: 14</b>
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**Also Known As:**

SGI

**City/State:** Escondido, CA  
**Phone Number:** (760) 741-8311

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$713,781	<b><u>Net to Charity Client(s):</u></b> \$100,841
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**Charities Client(s) For The Year Reported:**

Beni Hassan Shrine Temple No. 64 (AEAONMS)  
Washington Council of the Blind

Operation Lookout National Center for Missing Youth

<b>DialAmerica Marketing, Inc. Registration Number: 256</b>	<b>Percent To Charity: 13</b>
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**City/State:** Mahwah, NJ  
**Phone Number:** (201) 327-0200

<b><u>Year-End:</u></b> Jun 30, 2002	<b><u>Total Contributions:</u></b> \$1,326,801	<b><u>Net to Charity Client(s):</u></b> \$176,583
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**Charities Client(s) For The Year Reported:**

Children's Wish Foundation International  
Mothers Against Drunk Driving  
National Childrens Cancer Society, Inc., The

Leukemia & Lymphoma Society, Inc., The  
National Alliance of Breast Cancer Organizations, Inc.  
Special Olympics Washington



**City/State:** Clawson, MI**Phone Number:** (248) 655-2400**Year-End:**

Dec 31, 2002

**Total Contributions:**

\$1,119,785

**Net to Charity Client(s):**

\$145,205

**Charities Client(s) For The Year Reported:**Michigan Veterans Foundation, Inc.  
Save a Child Foundation

Sauther Foundation, The

**City/State:** Milwaukee, WI**Phone Number:** (414) 224-0701**Year-End:**

Dec 31, 2002

**Total Contributions:**

\$16,272,328

**Net to Charity Client(s):**

\$2,010,563

**Charities Client(s) For The Year Reported:**American Ex-Prisoners of War Service Foundation  
Amvets National Service Foundation  
National Association of Police Athletic Leagues, Inc.  
Veterans of Foreign Wars, Department of Washington  
Washington State Jaycees, Inc.AMVETS (American Veterans)  
Military Order of the Purple Heart Service Foundation, Inc.  
Veterans Assistance Foundation, Inc.  
Vietnam Veterans of Washington State**Also Known As:**

WOSD

**City/State:** Seattle, WA**Phone Number:** (206) 283-8520**Year-End:**

Apr 30, 2003

**Total Contributions:**

\$864,977

**Net to Charity Client(s):**

\$100,329

**Charities Client(s) For The Year Reported:**

American Institute of Marine Studies

**Also Known As:**

CDG, LLC

Civic, LLC

**City/State:** Edison, NJ  
**Phone Number:** (800) 226-8090

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$10	<b><u>Net to Charity Client(s):</u></b> \$1
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**Charities Client(s) For The Year Reported:**

Cancer Fund of America, Inc.

Children's Charity Fund, Inc.

<b>Nationwide Fundraisers, Inc. Registration Number: 78</b>	<b>Percent To Charity: 10</b>
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**Also Known As:**

Professional Fundraisers

**City/State:** Naples, FL  
**Phone Number:** (941) 263-9611

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$57,258	<b><u>Net to Charity Client(s):</u></b> \$5,669
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**Charities Client(s) For The Year Reported:**

American Police Officers Association  
Shiloh International Ministries

Disabled and Retired Police Officers Educational Fund

<b>Professionally Speaking Registration Number: 160</b>	<b>Percent To Charity: 10</b>
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**City/State:** Milwaukee, WI  
**Phone Number:** (414) 438-4300

<b><u>Year-End:</u></b> Feb 28, 2003	<b><u>Total Contributions:</u></b> \$778,848	<b><u>Net to Charity Client(s):</u></b> \$77,575
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**Charities Client(s) For The Year Reported:**

Amvets National Service Foundation  
Veterans Assistance Foundation, Inc.

Military Order of the Purple Heart Service Foundation, Inc.

<b>Veterans Accredited Projects Registration Number: 56</b>	<b>Percent To Charity: 10</b>
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**Also Known As:**

VAP

Veterans Accredited Programs (VAP)  
Zagar & Associates

**City/State:** West Sacramento, CA  
**Phone Number:** (916) 372-7076

<b><u>Year-End:</u></b> Dec 31, 2002	<b><u>Total Contributions:</u></b> \$30,684	<b><u>Net to Charity Client(s):</u></b> \$3,068
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**Charities Client(s) For The Year Reported:**

VETS

**Also Known As:**

Washington State Vets Fundraisers

**City/State:** Seattle, WA**Phone Number:** (206) 285-9012

<b><u>Year-End:</u></b>	<b><u>Total Contributions:</u></b>	<b><u>Net to Charity Client(s):</u></b>
Dec 31, 2002	\$142,473	\$14,247

**Charities Client(s) For The Year Reported:**

VETS

**Also Known As:**

A.C. Telemarketing Services, Inc.

**City/State:** Federal Way, WA**Phone Number:** (253) 927-6614

<b><u>Year-End:</u></b>	<b><u>Total Contributions:</u></b>	<b><u>Net to Charity Client(s):</u></b>
Dec 31, 2002	\$153,209	\$14,536

**Charities Client(s) For The Year Reported:**

Family Renewal Shelter

**Also Known As:**

Celebrity Sports Challenge

Direct Funding

Donkey Softball Challenge

Fireball Classic

Joc n Cop B-Ball Jam

Jock n Cop B-Ball Jam

Magic of Christmas

Spinoza Teddy Bear Program

Tickle Toon Typhoon

Toy Chest, The

**City/State:** Seattle, WA**Phone Number:** (206) 938-6698

<b><u>Year-End:</u></b>	<b><u>Total Contributions:</u></b>	<b><u>Net to Charity Client(s):</u></b>
Dec 31, 2002	\$284,360	\$24,500

**Charities Client(s) For The Year Reported:**American Legion Post 234 Technology & Special Needs  
Committee

Northwest Fire Investigators Association

Bremerton Firefighters, IAFF Local 437

Renton Jaycees

**Also Known As:**

Unique Equity, Inc. dba Thrift Center

**City/State:** Kent, WA**Phone Number:** (253) 852-8760

<b><u>Year-End:</u></b>	<b><u>Total Contributions:</u></b>	<b><u>Net to Charity Client(s):</u></b>
Dec 31, 2002	\$2,680,625	\$101,382

**Charities Client(s) For The Year Reported:**

National Multiple Sclerosis Society/Inland Northwest Chapter

United Cerebral Palsy of South Puget Sound

**Note A:**

The percentage of funds retained by charity clients is based on the most current financial information provided by the Commercial Fundraisers listed above. These percentages reflect the overall amount of funds received or retained by the client charities after all fund-raising costs have been deducted from the total value of contributions received on behalf of the charity by the Commercial Fundraiser or by the charity client. The difference between Total Contributions and Net to Charity Client(s) may include fund-raising expenses other than fees paid to a Commercial Fund-raiser. It should also be noted that these figures do not necessarily indicate the specific percentage of funds allocated by a given charity to its charitable purpose. In some instances, charities may be using a combination of direct fundraising and a Commercial Fundraiser; others may be using several different Commercial Fundraisers, whose yield to the charity may vary.

**Note B:**

The charity clients listed are based on registration information submitted by the Commercial Fundraiser and/or the Charitable Organization. In some instances, the Commercial Fundraiser and Charitable Organization may no longer have a contractual relationship to conduct fundraising activities in Washington State.

**Note C:**

The financial information provided by the Commercial Fundraisers listed above is aggregate and may reflect activities in Washington State, nationally, or a combination thereof.

**Additional information regarding 2003 Commercial Fundraiser Activity Report:** ☐☐

LeJend Consulting, LLC did not charge its charity client a fee during 2002, resulting in a net to charity [ percentage of 100%. ☐

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Telesystems Marketing, Inc. did not solicit in Washington State during 2000 – 2002. The organization [ reregistered to solicit in Washington in 2003; therefore, the most recent financial information reported [ reflects the organization's 1999 activities. ☐

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Civic Development Group, LLC did not solicit in Washington State during 2002. The financial [ information provided by Civic Development Group, LLC for 2002 is a donation received from a [ previous campaign. ☐